

Code EIB
Company name Vietnam Export Import Commercial Joint Stock Bank
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Subject Explanation for Q3.2020 financial statements

Content:

Vietnam Export Import Commercial Joint Stock Bank (Eximbank) has explained the fluctuation of profit after tax of the Quarter 3/2020 compared to the same period of last year as follows:

1. For the separate financial statements of the Bank:

- Profit after tax in Quarter 3 of 2020 was 423,753 million dong, increasing by 153,432 million dong (56.76%) compared to the same period of 2019 because of the following reasons:

Unit: million dong

Item	Quarter 3 of 2020	Quarter 3 of 2019	Difference amount (million dong)	Difference ratio (%)
Net interest income	835,293	752,942	82,351	10.94
Net gain from service activities	100,636	88,240	12,396	14.05
Net gain from foreign exchange trading activities	113,104	77,202	35,902	46.50
Net gain from investment securities	7,006	60,737	(53,731)	(88.47)
Other net gains	22,218	100,504	(78,286)	(77.89)
Income from capital contributions	2,490	298	2,192	735.57
Operating expenses	489,500	599,071	(109,571)	(18.29)
Risk provision	46,816	142,888	(96,072)	(67.24)
Profit before tax	544,431	337,964	206,467	61.09
Profit after tax	423,753	270,321	153,432	56.76

- i. Earnings in the Quarter 3/2020 increased due to the increase in the business activities compared to the same period of last year because:

- + Net interest income increased 82,351 million dong (10.94%) compared to the same period of 2019.
 - + Net gain from service activities increased by 12,396 million dong (14.05%) compared to the same period of 2019.
 - + Net gain from foreign exchange trading activities increased by 35,902 million dong (46.50%) compared to the same period of 2019.
 - ii. Operating expenses decreased by 109,571 million dong (-18.29%) compared to the same period of 2019 because Eximbank cut down its operating expenses according to the guidelines by the State Bank of Vietnam.
 - iii. Risk provision fee decreased by 96,072 million dong compared to the same period of 2019.
 - iv. Net gain from investment securities decreased by 53,731 million dong (-88.47%) compared to the same period of 2019.
- 2. For the consolidated financial statements of the Bank:**
- Profit after tax in Quarter 3 of 2020 was 430,123 million dong, increased by 158,261 million dong (58.21%) compared to the same period of 2019 because

Unit: million dong

Item	Quarter 3 of 2020	Quarter 3 of 2019	Difference amount (million dong)	Difference ratio (%)
Net interest income	838,579	759,893	78,686	10.35
Net gain from service activities	102,685	90,671	12,014	13.25
Net gain from foreign exchange trading activities	113,104	77,202	35,902	46.50
Net gain from investment securities	7,006	59,162	(52,156)	(88.16)
Other net gains	29,295	100,518	(71,223)	(70.86)
Income from capital contributions	2,490	298	2,192	735.57
Operating expenses	494,505	604,437	(109,932)	(18.19)
Risk provision	46,816	142,888	(96,072)	(67.24)
	551,838	340,419	211,419	62.11
Profit before tax	430,123	271,862	158,261	58.21

The reasons are the same as the Bank's separate financial statements.